**G** topmate

# The future belongs to builders and creators

The past, present and an incredible future of being a knowledge entrepeneur

## The creator universe

One of the fastest growing sphere of influence despite being only **20 years old**, capturing attention of global brands and corporation to tap and take advantage of this new media ecosystem

### \$104.2bn

**Market size** 

### \$15bn

Projected spend by brands on influencer marketing



### Age of opportunity

The Economic Times View: How creators and NFTs are fuelling the Digital Renaissance 25-Nov-2021



Linkedin rolls out new tools to give Creators more ways to share visual



of Gen-Z now prefer new age platforms over Google for search

The New York Times For Gen Z, TikTok Is the New Search Engine

2 weeks ago

£ Los Angeles Times As TikTok eats the world, YouTube makes a bid for creators' hearts and wallets

The Sun

sbulla Magomedov – known as ini Khabib' – signs five-year ontract with UFC after talks with...

The Economic Times

Khaby Lame, the most-followed

'arns around \$750,000 per video

TikToker, is a multi-millionaire;

3 weeks ago





Mashable India

"None Of Us Were Talking About TikTok Three Years Ago" Google CEO Sundar Pichai Admits Tough...

The Enduring Legacy of Clubhouse's Chatty Revolution

31-Mar-2022



LinkedIn is the latest tech giant to launch a creator program

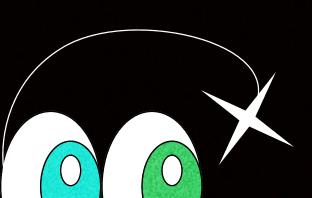
12-Feb-2021



is Brazilian football influencer became a global star

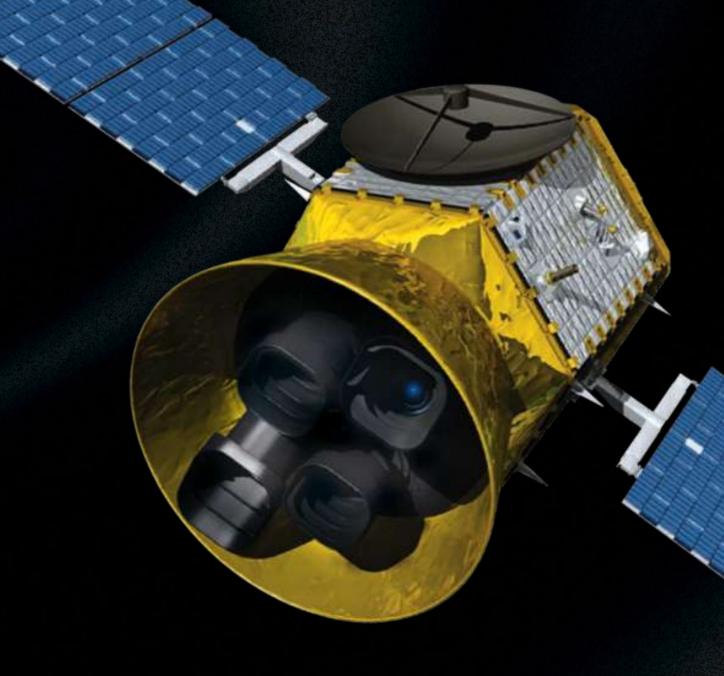
2 weeks ago





### Planet Linkedin

A place where you can showcase your professional assets, past experiences, thought leadership, connect with professionals, and like-minded business people and organizations





526.2bn acquisition by microsoft





310mn members



By 2025

5mn active publishers on LinkedIn

### Creator opportunity LinkedIn

20x

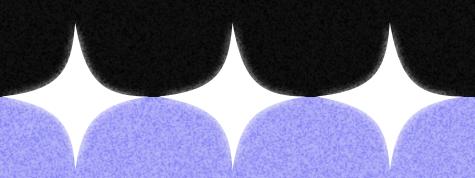
growth in the last 10yrs in India

22%

growth in user sessions in last quarter

\$25mn

LinkedIn creator fund



Out of all the social media platforms, LinkedIn remains the best opportunity for growth

Creators per 1000 users

















































### Shifting Trends

LinkedIn now, actively aims to be creator focussed

#### Engagement

Engagement Engagement Engagement

#### Text posts



Suniel Shetty in • 2nd Entrepreneur I Actor I Investor & Mentor I ...

+ Follow

Hello again everyone! I truly am starting to enjoy LinkedIn, although I can't say I'm a power user yet!



Hitesh Vishwakarma and 8,115 others

934 comments · 15 reposts

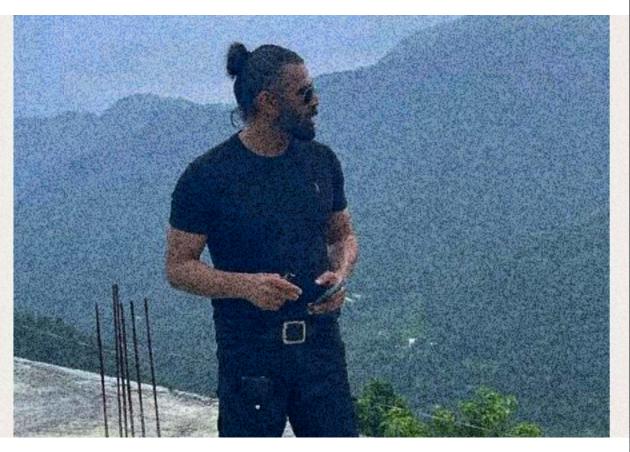
#### Image posts



+ Follow

My tried and tested productivity hacks for getting the most out of my day.

Start early - I'm usually up by 5 am. I spend my mornings doing





Nimit Makwana and 119,267 others 3,084 comments • 2,118 reposts

#### Posts with a personal story



Suniel Shetty in - 2nd Entrepreneur I Actor I Investor & Mentor I ...



My professional journey has been long, wide & winding.

By 21, I was a settled restaurateur and most people expected me to stick to that path.

At 24, I was drawn to fashion merchandising. To some, it seemed silly to give up a flourishing family business and start out in fashion, but that leap led me to building out my first baby, Mischief!

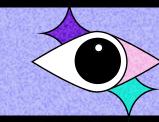




Nimit Makwana and 108,602 others 3,335 comments • 2,376 reposts

### Monetization

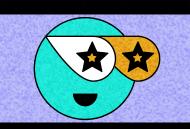
How do creators earn money?



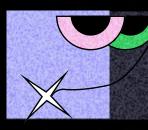
**Brand deals (77%)** 



Ad share and affiliate (10%)



Own brand, courses, subscriptions (11%)



Others (5%)



Average monthly earnings of creators

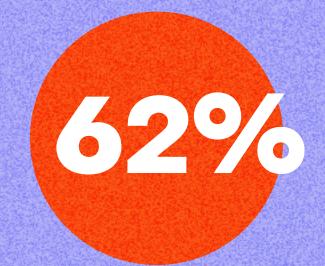
Out of the ~150k professional content creators, we estimate that the majority of them can earn anywhere between \$200 - \$2.5K per month, depending on the reach and engagement they can drive.

Less than 1% of professional creators (those with >1M followers) have the potential to earn anywhere between \$2.5K - \$65K per month.



Maintaining a right balance between brand posts and one's own content is very nuanced and difficult to crack. Most creators lose authenticity because they go way overboard with branded contents, I would suggest to have minimum of 5 own posts before doing brand work.

#### **David Nelmes**



Creators feel that generating sustainable income was their biggest challenge and brand Deals are significantly unreliable.



### The future is bright

No matter what you are creating, for whom you are creating – we've got some takeaways for you to take your content, monetization and community belonging to the next level

### Embrace multiple revenue streams through varied offerings

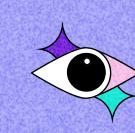


83%

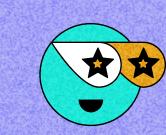
Creators aim to stablize their revenue stream



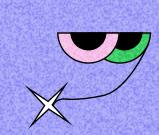
Emerging avenues creator's are using to monetize



Coaching/Consultancy



Memberships



Courses

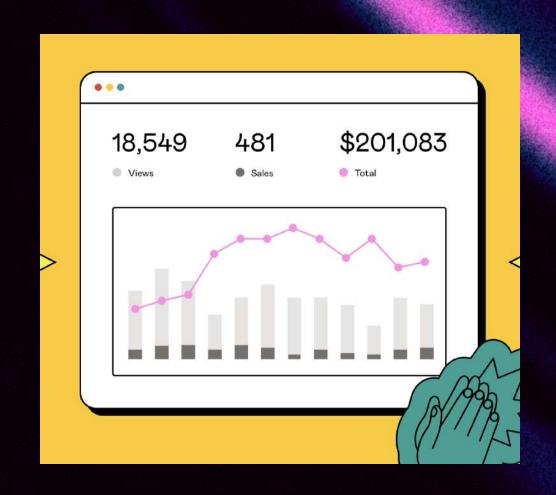


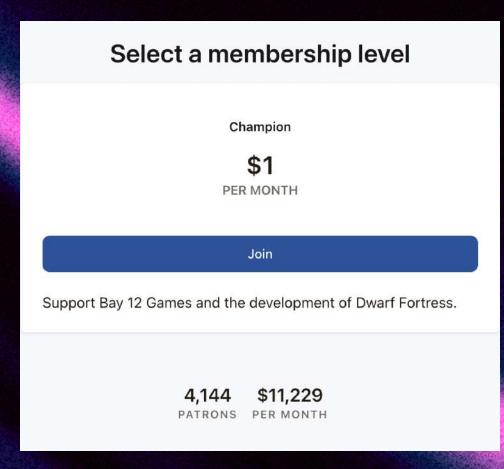
**Digital downloads** 

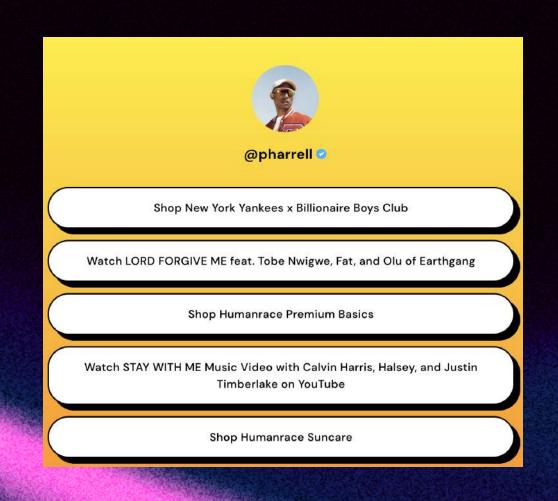
As a knowledge entrepreneur, take content distribution in your own hands. Focus on tools which assist you to direct traffic and manage continuous monetisation stream.

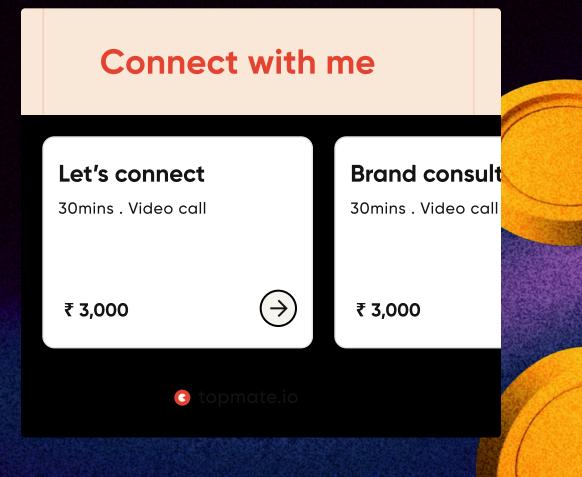






















Nas daily

I have realised that its very easy to get caught in the rat race but you have to always strive to put quality content and audience connect first.

It was very important for my audience to trust me, thus my proof of work and online testimonials are as much important as personal recommendations, so always have loyal fans. Ultimately my audience wants to relate with me, know about me, and ask what's on their mind.

The better connect they feel, the harder it is for other creators to compete with you.

### It's a wrap

Thanks for reading, hope you liked it, and double hope that you share it with your friends

#### Share report





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We are at the forefront of this upcoming revolution, and empowering influencers to leverage the power of their expertise to build deeper relationships with their community along with a reliable source of income.

From creating best practices to unique interactive tools that can't be found anywhere – everything we do and create exists to help knowledge influencers thrive.

TRY TOPMATE

